

**Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2022**  
**[Japanese Standards] (Consolidated)**

May 16, 2022

Company name: OKAMOTO INDUSTRIES, INC.  
 Stock exchange listing: Tokyo  
 Stock code: 5122 URL <https://www.okamoto-inc.jp/>  
 Representative: Yoshiyuki Okamoto, Chairman and President  
 Inquiries: Hiroshi Takashima, Executive Director Accounting Dept.  
 Scheduled date of ordinary general meeting of shareholders: June 29, 2022  
 Scheduled date to commence dividend payments: June 30, 2022  
 Scheduled date to file Securities Report: June 29, 2022  
 Supplemental material on quarterly results: No  
 Presentation on quarterly results: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the fiscal year ended March 31, 2021

(from April 1, 2021 to March 31, 2022)

(1) Consolidated operating results(cumulative) (% represents changes over the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY Ended March 31, 2022	89,581	3.7	7,541	△ 8.8	9,310	△ 4.9	5,577	△ 2.1
FY Ended March 31, 2021	86,361	△ 4.6	8,269	12.6	9,794	14.5	5,697	63.3

(Note) Comprehensive income: FY Ended March 31, 2022 : 8,210 million yen △ 3.2 %  
 FY Ended March 31, 2021 : 8,482 million yen 610.9 %

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	yen	yen	%	%	%
FY Ended March 31, 2022	301.32	—	8.0	8.1	8.4
FY Ended March 31, 2021	304.40	—	8.8	9.1	9.6

(Reference) Equity in net income of affiliates: FY Ended March 31, 2022 : 185 million yen  
 FY Ended March 31, 2021 : 197 million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2022	117,560	74,916	61.2	3,932.69
As of March 31, 2021	112,070	70,316	60.3	3,609.27

(Reference) Own capital: As of March 31, 2022 : 71,962 million yen  
 As of March 31, 2021 : 67,522 million yen

(3) Consolidated cash flow

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY Ended March 31, 2022	10,644	△ 3,751	△ 3,827	31,810
FY Ended March 31, 2021	8,175	△ 3,240	△ 2,236	28,052

2. Dividends

	Cash dividends per share					Total dividends (annual)	Dividend payout ratio (consolidated)	Dividend on equity ratio (consolidated)
	End of first quarter	End of second quarter	End of third quarter	Year-end	Total			
	yen	yen	yen	yen	yen	Millions of yen	%	%
FY Ended March 31, 2021	—	50.00	—	50.00	100.00	1,874	32.9	2.9
FY Ended March 31, 2022	—	50.00	—	55.00	105.00	1,935	34.8	2.8
FY ended March 31, 2023 (forecast)	—	55.00	—	55.00	110.00		—	

### 3.Forecasts of consolidated financial results for the year ending March 31, 2023

(from April 1, 2022 to March 31, 2023)

(% represents changes over the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to		Net income
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	yen
Six months ended	44,500	0.0	2,600	△ 42.5	3,000	△ 42.2	2,000	△ 38.7	108.05
Full year	92,000	2.7	6,500	△ 13.8	7,400	△ 20.5	4,700	△ 15.7	253.91

#### \*Notes

##### (1) Changes in status of significant subsidiaries during the year

(changes in status of specified subsidiaries accompanying changes in consolidated)

No

Newly consolidated subsidiaries: – Subsidiaries excluded: –

##### (2) Changes in accounting principles, changes in accounting estimates, and retrospective restatements

① Changes in accounting principles due to revisions to accounting standards: No

② Changes other than ①: No

③ Changes in accounting estimates: No

④ Retrospective restatements: No

##### (3) Number of outstanding shares(common stock)

① Number of outstanding shares at period-end(including treasury stock)

② Number of treasury stocks at period-end

③ Average number of shares during the period

① FY Ended March 31, 2022	19,099,367	FY Ended March 31, 2021	19,599,367
② FY Ended March 31, 2022	800,839	FY Ended March 31, 2021	891,169
③ FY Ended March 31, 2022	18,510,399	FY Ended March 31, 2021	18,738,032

#### (Reference) Summary of Nonconsolidated Financial Statement

Nonconsolidated financial results for the fiscal year ended March 31, 2022

(from April 1, 2021 to March 31, 2022)

##### (1) Nonconsolidated operating results(cumulative)

(% represents changes over the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY Ended March 31, 2022	71,150	2.3	4,976	△ 19.6	7,408	△ 2.8	4,610	△ 0.2
FY Ended March 31, 2021	69,565	0.8	6,191	17.0	7,622	6.2	4,620	28.6

	Net income per share	Diluted net income per share
	yen	yen
FY Ended March 31, 2022	248.64	–
FY Ended March 31, 2021	245.92	–

##### (2) Nonconsolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2022	97,880	60,273	61.6	3,288.25
As of March 31, 2021	95,707	58,151	60.8	3,103.09

(Reference) Own capital: As of March 31, 2022 : 60,273 million yen  
As of March 31, 2021 : 58,151 million yen

\*The current quarterly financial results are not subject to quarterly review procedures by certified public accountant or by auditing firm.

\*Explanation relating to the appropriate use of forecasts of business results and other items of note.

The forecasts included in this document are based on the currently available information and certain assumptions that we believe reasonable.

Actual results, etc. may differ from projections due to a variety of reasons.

**Consolidated Financial Statements and Notes**  
**Consolidated Balance Sheets**

(millions of yen)

	As of March 31, 2021	As of March 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	29,687	33,445
Notes and accounts receivable-trade	18,856	18,001
Electronically recorded monetary claims-operating	7,323	7,102
Merchandise and finished goods	7,195	8,035
Work in process	2,112	2,058
Raw materials and supplies	2,752	3,115
Other	1,583	1,306
Allowance for doubtful accounts	△ 31	△ 38
Total current assets	69,478	73,026
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,310	5,284
Machinery, equipment and vehicles, net	6,479	5,933
Land	7,337	7,268
Construction in progress	527	1,134
Other, net	252	204
Total Property, plant and equipment	19,907	19,824
Intangible assets	1,215	642
Investments and other assets		
Investment securities	20,739	22,626
Long-term loans receivable	—	805
Deferred tax assets	149	138
Other	590	502
Allowance for doubtful accounts	△ 9	△ 5
Total investments and other assets	21,469	24,066
Total non-current assets	42,592	44,533
Total assets	112,070	117,560

(millions of yen)

	As of March 31, 2021	As of March 31, 2022
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	19,626	22,024
Short-term loans payable	2,505	2,654
Income taxes payable	2,040	724
Provision for bonuses	1,023	1,033
Reserve for building demolition costs	206	-
Provision for product warranties	-	60
Other	4,598	4,300
Total current liabilities	30,000	30,797
Non-current liabilities		
Long-term loans payable	1,216	1,044
Deferred tax liabilities	2,061	2,610
Net defined benefit liability	7,248	7,110
Other	1,226	1,081
Total non-current liabilities	11,753	11,846
Total liabilities	41,754	42,643
<b>Net assets</b>		
Shareholders' equity		
Capital stock	13,047	13,047
Capital surplus	518	555
Retained earnings	49,480	51,241
Treasury stock	△ 3,662	△ 3,426
Total shareholders' equity	59,383	61,418
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,558	9,662
Deferred gains or losses on hedges	△ 8	△ 14
Foreign currency translation adjustment	△ 344	855
Remeasurements of defined benefit plans	△ 66	40
Total accumulated other comprehensive income	8,139	10,543
Non-controlling interests	2,793	2,954
Total net assets	70,316	74,916
<b>Total liabilities and net assets</b>	<b>112,070</b>	<b>117,560</b>

**Consolidated Statements of Income and Consolidated Statements of Comprehensive Income**  
**Consolidated Statements of Income**

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Net sales	86,361	89,581
Cost of sales	63,507	68,020
Gross profit	22,853	21,560
Selling, general and administrative expenses		
Freightage and packing expenses	3,569	3,782
Other selling expenses	3,088	2,336
Salaries and bonuses	3,818	3,760
Provision for bonuses	348	364
Retirement benefit expenses	244	166
Other general and administrative expenses	3,514	3,608
Total selling, general and administrative expenses	14,583	14,019
Operating profit	8,269	7,541
Non-operating income		
Interest income	26	34
Dividends income	539	686
Real estate rent	543	472
Equity in earnings of affiliates	197	185
Foreign exchange gains	170	390
Other income	279	213
Total non-operating income	1,756	1,981
Non-operating expenses		
Interest expenses	30	27
Rent expenses on real estates	120	102
Other expenses	81	82
Total non-operating expenses	232	212
Ordinary income	9,794	9,310
Extraordinary income		
Gain on sales of noncurrent assets	7	–
Gain on sales of investment securities	40	16
Total extraordinary gain	47	16
Extraordinary loss		
Loss on retirement of noncurrent assets	23	657
Impairment loss	1,398	750
Loss on sales of investment securities	–	147
Loss on valuation of investment securities	–	64
Loss on liquidation of subsidiaries	–	25
Special retirement expenses	30	–
Operation suspension related costs	100	–
Provision of reserve for building demolition costs	430	–
Total extraordinary loss	1,982	1,645
Profit before income taxes	7,859	7,681
Income taxes—current	2,607	1,978
Income taxes—deferred	△ 360	0
Total income taxes	2,246	1,978
Net income	5,612	5,703
Profit attributable to non-controlling interests	△ 84	125
Profit attributable to owners of parent	5,697	5,577

# Consolidated Statements of Comprehensive Income

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Net income	5,612	5,703
Other comprehensive income		
Valuation difference on available-for-sale securities	3,235	1,099
Deferred gains or losses on hedges	△ 17	△ 5
Foreign currency translation adjustment	△ 496	1,311
Remeasurements of defined benefit plans, net of tax	117	107
Share of other comprehensive income of associates accounted for using equity method	31	△ 6
Total accumulated other comprehensive income	2,869	2,506
Comprehensive income	8,482	8,210
(comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	8,568	7,982
Comprehensive income attributable to non-controlling interests	△ 86	228

# Consolidated statement of changes in equity

Fiscal year ended March 31, 2021

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at beginning of current period	13,047	448	45,658	△ 3,173	55,981
Cumulative effects of changes in accounting policies					—
Restated balance	13,047	448	45,658	△ 3,173	55,981
Changes of items during period					
Dividends of surplus			△ 1,875		△ 1,875
Profit attributable to owners of parent			5,697		5,697
Purchase of treasury shares				△ 489	△ 489
Retirement of treasury shares					—
Disposal of treasury shares		0		0	0
Increase / decrease in surplus due to acquisition of treasury stock from consolidated subsidiaries		70			70
Transfer to capital surplus from retained earnings					—
Purchase of shares of consolidated subsidiaries					—
Net changes of items other than shareholders' equity					—
Total changes of items during period	—	70	3,821	△ 489	3,401
Balance at end of current period	13,047	518	49,480	△ 3,662	59,383

	Accumulated other comprehensive income						
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of current period	5,283	8	159	△ 184	5,268	2,588	63,838
Cumulative effects of changes in accounting policies							—
Restated balance	5,283	8	159	△ 184	5,268	2,588	63,838
Changes of items during period							
Dividends of surplus							△ 1,875
Profit attributable to owners of parent							5,697
Purchase of treasury shares							△ 489
Retirement of treasury shares							—
Disposal of treasury shares							0
Increase / decrease in surplus due to acquisition of treasury stock from consolidated subsidiaries							70
Transfer to capital surplus from retained earnings							—
Purchase of shares of consolidated subsidiaries							—
Net changes of items other than shareholders' equity	3,275	△ 16	△ 504	117	2,871	205	3,076
Total changes of items during period	3,275	△ 16	△ 504	117	2,871	205	6,478
Balance at end of current period	8,558	△ 8	△ 344	△ 66	8,139	2,793	70,316

Fiscal year ended March 31, 2022

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
	13,047	518	49,480	△ 3,662	59,383
Cumulative effects of changes in accounting policies			△ 10		△ 10
Restated balance	13,047	518	49,469	△ 3,662	59,373
Changes of items during period					
Dividends of surplus			△ 1,861		△ 1,861
Profit attributable to owners of parent			5,577		5,577
Purchase of treasury shares				△ 1,707	△ 1,707
Retirement of treasury shares		△ 1,944		1,944	
Disposal of treasury shares					—
Increase / decrease in surplus due to acquisition of treasury stock from consolidated subsidiaries					—
Transfer to capital surplus from retained earnings		1,944	△ 1,944		—
Purchase of shares of consolidated subsidiaries		36			36
Net changes of items other than shareholders' equity					—
Total changes of items during period	—	36	1,771	236	2,045
Balance at end of current period	13,047	555	51,241	△ 3,426	61,418

	Accumulated other comprehensive income						
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of current period	8,558	△ 8	△ 344	△ 66	8,139	2,793	70,316
Cumulative effects of changes in accounting policies							△ 10
Restated balance	8,558	△ 8	△ 344	△ 66	8,139	2,793	70,306
Changes of items during period							
Dividends of surplus							△ 1,861
Profit attributable to owners of parent							5,577
Purchase of treasury shares							△ 1,707
Retirement of treasury shares							—
Disposal of treasury shares							—
Increase / decrease in surplus due to acquisition of treasury stock from consolidated subsidiaries							—
Transfer to capital surplus from retained earnings							—
Purchase of shares of consolidated subsidiaries							36
Net changes of items other than shareholders' equity	1,103	△ 6	1,200	107	2,404	160	2,564
Total changes of items during period	1,103	△ 6	1,200	107	2,404	160	4,609
Balance at end of current period	9,662	△ 14	855	40	10,543	2,954	74,916



# Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Cash flows from operating activities		
Profit before income taxes	7,859	7,681
Depreciation	2,853	2,426
Impairment loss	1,398	750
Increase (decrease) in allowance for doubtful accounts	△ 15	0
Share of loss (profit) of entities accounted for using equity method	△ 197	△ 185
Increase (decrease) in provision for bonuses	△ 33	8
Provision of reserve for building demolition costs	430	–
Increase (decrease) in net defined benefit liability	443	13
Increase (decrease) in other provision	–	60
Interest and dividend income	△ 565	△ 720
Interest expenses	30	27
Foreign exchange losses (gains)	△ 10	△ 21
Loss (gain) on sales of investment securities	△ 40	131
Loss (gain) on valuation of investment securities	–	64
Loss (gain) on sales of non-current assets	△ 7	–
Loss on retirement of non-current assets	23	657
Expenses related to suspension of operations	100	–
Decrease (increase) in notes and accounts receivable – trade	△ 2,714	1,600
Decrease (increase) in inventories	424	△ 795
Decrease (increase) in other assets	△ 94	345
Increase (decrease) in notes and accounts payable – trade	△ 189	1,704
Increase (decrease) in other liabilities	△ 297	△ 595
Other, net	△ 22	△ 9
Subtotal	9,373	13,145
Interest and dividend income received	565	720
Interest expenses paid	△ 30	△ 27
Income taxes paid	△ 901	△ 3,277
Income taxes refund	–	82
Payments for loss on disaster	△ 728	–
Amount of expenses related to suspension of operations	△ 102	–
Cash flows from operating activities	8,175	10,644
Cash flows from investing activities		
Payments into time deposits	△ 3,265	△ 3,165
Proceeds from withdrawal of time deposits	3,265	3,165
Payments for building demolition costs	△ 158	△ 315
Purchase of property, plant and equipment and intangible assets	△ 2,680	△ 2,599
Proceeds from sales of property, plant and equipment and intangible assets	18	0
Purchase of investment securities	△ 446	△ 318
Proceeds from sales of investment securities	54	295
Payments of long-term loans receivable	–	△ 771
Other, net	△ 27	△ 42
Cash flows from investing activities	△ 3,240	△ 3,751

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	63	40
Proceeds from long-term loans payable	1,080	–
Repayments of long-term loans payable	△ 1,081	△ 79
Cash dividends paid	△ 1,875	△ 1,861
Dividends paid to non-controlling interests	△ 27	△ 26
Purchase of treasury shares	△ 170	△ 1,707
Proceeds from sales and leasebacks	–	54
Other, net	△ 224	△ 246
Cash flows from financing activities	△ 2,236	△ 3,827
Effect of exchange rate change on cash and cash equivalents	△ 213	692
Net increase (decrease) in cash and cash equivalents	2,484	3,757
Cash and cash equivalents at beginning of period	25,567	28,052
Cash and cash equivalents at end of period	28,052	31,810

**Information about net sales, profit or loss, assets, liabilities and other items by reportable segment**

Fiscal year ended March 31, 2021

(Millions of yen)

	Reportable segment			*Other	Total	**Adjustment	Amount recorded on the consolidated financial statements
	Industrial Products	Household Products	Total				
Net sales							
Sales to external customers	53,689	32,442	86,131	229	86,361	–	86,361
Intersegment sales or transfers	95	383	478	3,375	3,854	△ 3,854	–
Total	53,784	32,825	86,610	3,604	90,215	△ 3,854	86,361
Segment profit (loss)	3,461	6,531	9,992	296	10,289	△ 2,019	8,269
Segment assets	39,105	26,743	65,848	1,963	67,811	44,259	112,070
Others							
Depreciation	1,923	751	2,675	97	2,773	80	2,853
Impairment loss	1,264	133	1,398	–	1,398	–	1,398
Increase in property, plant and equipment and intangible assets	1,283	615	1,899	9	1,909	1,125	3,034

\* The Other category is the business segment that is not included in the reportable segments, and include the group logistics business and solar power business.

\*\* Adjustment is as follows:

- (1) The adjustment to segment profit represents 39 million yen in intersegment eliminations and company-wide expenses negative 2,058 million yen. The company-wide expenses mainly include general and administrative expenses that are not attributable to the reportable segments.
- (2) Segment profit is adjusted to operating income in the consolidated statements of income.
- (3) The adjustment to segment assets represents negative 99 million yen in intersegment eliminations and company-wide assets 44,358 million yen. The company-wide assets mainly include funds to manage surplus (cash and deposits), real estate for rent and assets related to the administration division.

Fiscal year ended March 31, 2022

(Millions of yen)

	Reportable segment			*Other	Total	**Adjustment	Amount recorded on the consolidated financial statements
	Industrial Products	Household Products	Total				
Net sales							
Sales to external customers	57,143	32,194	89,338	242	89,581	–	89,581
Intersegment sales or transfers	88	458	546	3,311	3,857	△ 3,857	–
Total	57,232	32,652	89,884	3,554	93,438	△ 3,857	89,581
Segment profit (loss)	1,608	7,598	9,207	282	9,489	△ 1,948	7,541
Segment assets	42,582	26,740	69,322	1,965	71,287	46,272	117,560
Others							
Depreciation	1,405	842	2,247	86	2,334	92	2,426
Impairment loss	553	196	750	–	750	–	750
Increase in property, plant and equipment and intangible assets	1,631	1,223	2,855	10	2,866	258	3,124

\* The Other category is the business segment that is not included in the reportable segments, and include the group logistics business and solar power business.

\*\* Adjustment is as follows:

- (1) The adjustment to segment profit represents 41 million yen in intersegment eliminations and company-wide expenses negative 1,989 million yen. The company-wide expenses mainly include general and administrative expenses that are not attributable to the reportable segments.
- (2) Segment profit is adjusted to operating income in the consolidated statements of income.
- (3) The adjustment to segment assets represents negative 473 million yen in intersegment eliminations and company-wide assets 46,746 million yen. The company-wide assets mainly include funds to manage surplus(cash and deposits), real estate for rent and assets related to the administration division.